

# CORPORATE SERVICES DIRECTORATE

The Corporate Services Department is responsible for four service areas: Information Technology; Financial Services; Taxation, Budgeting and Evaluation; and Purchasing and Risk Management. The managers who head each of these divisions report to the director, who sets the course for the department, and provides a level of advice and support to the municipality that is typically associated with the role of chief financial officer.

| Department Budget          |   |           |           | 2016      |           |           |
|----------------------------|---|-----------|-----------|-----------|-----------|-----------|
|                            | 2014                                    | 2015      | 2015      | Budget    | 2017      | 2018      |
|                            | Actual                                  | Budget    | Forecast  | Approved  | Budget    | Budget    |
|                            | (\$000's)                               | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) |
| Revenue                    |   |           |           |           |           |           |
| Grants                     | 172                                     | 125       | 125       | 125       | 125       | 125       |
| User Charges               | 667                                     | 655       | 681       | 670       | 670       | 670       |
|                            | 839                                     | 780       | 806       | 795       | 795       | 795       |
| Expenditures (By Division) |   |           |           |           |           |           |
| Directorate                | 943                                     | 995       | 909       | 982       | 1,008     | 1,031     |
| Taxation & Budgeting       | 363                                     | 406       | 332       | 333       | 335       | 366       |
| Information Technology     | 1,893                                   | 2,357     | 2,442     | 2,708     | 2,846     | 3,101     |
| Financial Services         | 529                                     | 557       | 814       | 821       | 944       | 956       |
| Procurement Services       | 1,678                                   | 1,694     | 1,470     | 1,352     | 1,400     | 1,414     |
|                            | 5,406                                   | 6,009     | 5,967     | 6,197     | 6,533     | 6,869     |
| Net Revenue (Expenditures) | (4,567)                                 | (5,229)   | (5,161)   | (5,403)   | (5,738)   | (6,074)   |
| Expenditures (By Object)   |   |           |           |           |           |           |
| Wages & Benefits           | 3,031                                   | 3,290     | 3,163     | 3,275     | 3,549     | 3,689     |
| Other O&M                  | 2,375                                   | 2,719     | 2,804     | 2,922     | 2,984     | 3,180     |
|                            | 5,406                                   | 6,009     | 5,967     | 6,197     | 6,533     | 6,869     |
| Details of Other O&M       |   |           |           |           |           |           |
| General Services           | 612                                     | 864       | 867       | 903       | 872       | 1,027     |
| Materials                  | 435                                     | 413       | 452       | 442       | 461       | 470       |
| Maintenance                | 585                                     | 661       | 697       | 770       | 828       | 844       |
| Utility- Fuel              |   | - 001     | -         | -         | 020       |           |
| Utility- Power             | -                                       | -         | -         | -         | -         | -         |
| Vehicle Q&M                | 5                                       | 6         | 5         | 5         | 5         | 5         |
| Others (Insurance)         | 738                                     | 775       | 783       | 802       | 819       | 834       |
|                            | 2,375                                   | 2,719     | 2,804     | 2,922     | 2,984     | 3,180     |
|                            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,         | ,         | /         | ,         |           |

| Directora | te Budget                                 |           |           |           | 2016      |           |           |      |
|-----------|---|-----------|-----------|-----------|-----------|-----------|-----------|------|
|           |   | 2014      | 2015      | 2015      | Budget    | 2017      | 2018      |      |
|           |   | Actual    | Budget    | Forecast  | Approved  | Budget    | Budget    |      |
|           |   | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) | Note |
| Revenue   | •   |           |           |           |           |           |           |      |
|           | Grants                                    | 47        | -         | -         | -         | -         | -         |      |
|           |   | 47        | -         | -         | -         | -         | -         |      |
| Expendit  | ures (By Activity)                        |           |           |           |           |           |           |      |
|           | Labour Relations                          | 36        | 37        | 34        | 37        | 38        | 39        |      |
|           | Legislation & Governance                  | 212       | 223       | 204       | 220       | 226       | 231       |      |
|           | Policy Development                        | 108       | 115       | 105       | 113       | 116       | 119       |      |
|           | Long-Range Planning                       | 108       | 113       | 103       | 111       | 114       | 117       |      |
|           | Public Information                        | 100       | 106       | 96        | 104       | 107       | 109       |      |
|           | Financial Reporting, Analysis & Budgeting | 381       | 402       | 367       | 396       | 407       | 416       |      |
|           |   | 943       | 995       | 909       | 982       | 1,008     | 1,031     |      |
| Net Reve  | enue (Expenditures)                       | (896)     | (995)     | (909)     | (982)     | (1,008)   | (1,031)   |      |
|           |   |           |           |           |           |           |           |      |
| Expendit  | ures (By Object)                          |           |           |           |           |           |           |      |
|           | Wages & Benefits                          | 851       | 871       | 802       | 881       | 904       | 925       |      |
|           | Other O&M                                 | 92        | 124       | 106       | 101       | 104       | 106       |      |
|           |   | 943       | 995       | 909       | 982       | 1,008     | 1,031     |      |
|           |   |           |           |           |           |           |           |      |
| Details c | of Other O&M                              | 00        | 110       | 404       | 00        | 00        | 101       | (4)  |
|           | General Services                          | 89        | 119       | 101       | 96        | 99        | 101       | (1)  |
|           | Materials                                 | 3         | 5         | 5         | 5         | 5         | 5         |      |
|           | Maintenance                               | -         | -         | -         | -         | -         | -         |      |
|           | Utility-Fuel                              | -         | -         | -         | -         | -         | -         |      |
|           | Utility- Power                            | -         | -         | -         | -         | -         | -         |      |
|           | Vehicle O&M                               | -         | -         | -         | -         | -         | -         |      |
|           | Others                                    | -         | -         |           | -         | -         | -         |      |
|           |   | 92        | 124       | 106       | 101       | 104       | 106       |      |
| Note:     |   |           |           |           |           |           |           |      |
| (1)       | Mostly contracted costs                   |           |           |           |           |           |           |      |
| (-)       |   |           |           |           |           |           |           |      |

# TAXATION, BUDGETING AND EVALUATION DIVISION

The Taxation and Budgeting Division is responsible for analyzing the financial data and program performance information provided by all City departments in order to produce the annual budget and provide periodic financial reports. It is through this multi-year budget process that Council sets its priorities and plans for major capital projects. The process helps the City to ensure that, in the course of providing services to the public, Council's direction is implemented and costs are controlled. This division is also responsible for the assessment and taxation functions.

| Taxation, Budgeting and Evaluation Budget |           |           |           | 2016      |           |           |      |
|---|-----------|-----------|-----------|-----------|-----------|-----------|------|
|   | 2014      | 2015      | 2015      | Budget    | 2017      | 2018      |      |
|   | Actual    | Budget    | Forecast  | Approved  | Budget    | Budget    |      |
|   | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) | Note |
| Revenue                                   |           |           | (. ,      | (. ,      |           | ( )       |      |
| Grants                                    | 125       | 125       | 125       | 125       | 125       | 125       |      |
|   | 125       | 125       | 125       | 125       | 125       | 125       |      |
| Expenditures (By Activity)                |           |           |           |           |           |           |      |
| Property Assessement & Taxes              | 283       | 290       | 260       | 261       | 262       | 291       | (1)  |
| Budgeting                                 | 80        | 116       | 72        | 72        | 73        | 75        |      |
|   | 363       | 406       | 332       | 333       | 335       | 366       |      |
| Net Revenue (Expenditures)                | (238)     | (281)     | (207)     | (208)     | (210)     | (241)     |      |
| Expenditures (By Object)                  |           |           |           |           |           |           |      |
| Wages & Benefits                          | 133       | 193       | 120       | 120       | 122       | 124       |      |
| Other 0&M                                 | 230       | 213       | 213       | 213       | 213       | 241       |      |
|   | 363       | 406       | 332       | 333       | 335       | 366       |      |
|   |           |           |           |           |           |           |      |
| Details of Other O&M                      |           |           |           |           |           |           | (2)  |
| General Services                          | 222       | 204       | 204       | 204       | 204       | 232       | (2)  |
| Materials                                 | -         | -         | -         | -         | -         | -         |      |
| Maintenance                               | 8         | 9         | 9         | 9         | 9         | 9         |      |
| Utility- Fuel                             | -         | -         | -         | -         | -         | -         |      |
| Utility- Power                            | -         | -         | -         | -         | -         | -         |      |
| Vehicle O&M                               | -         | -         | -         | -         | -         | -         |      |
| Others                                    | - 230     | - 213     | - 213     | - 213     | - 213     | - 241     |      |
|   | 230       | 213       | 213       | 213       | 213       | 241       |      |

#### Notes:

| (1) | The City has signed the assessment authority agreement with GNWT until May 31, 2018. In 2013 the City conducted          |
|-----|--|
|     | general assessment for 2014 taxation year. The next general assessment will be conducted in 2018 for 2019 Taxation year. |
| (2) | Assessment contracted costs  |



### INFORMATION TECHNOLOGY DIVISION

The Information Technology Division is responsible for all aspects of the City's information technology infrastructure. This includes:

- The secure and reliable network that connects workstations, laptops, mobile devices, printers, scanners, and copiers at sites throughout the City and provides users with access to essential software tools, integrated data sources, and the internet
- Databases that house and protect extensive data resources across the corporation
- Software applications that streamline processes and service delivery
- · Websites that extend electronic information access and online services to staff and citizens
- Telephone, cellphone, and voice mail services that facilitate communication and collaboration
- Public workstations and wireless services that expand public computing and Internet access
- Geographical information systems and tools that present information from a spatial perspective
- Back-end systems that support diverse services such as traffic lights, ice-making equipment, building controls, digital call logging, and security cameras

| Information Techno                             | ology Budget | 2014      | 2015      | 2015      | 2016<br>Budget | 2017      | 2018      |      |
|--|--------------|-----------|-----------|-----------|----------------|-----------|-----------|------|
|  |              | Actual    | Budget    | Forecast  | Approved       | Budget    | Budget    |      |
|  |              | (\$000's) | (\$000's) | (\$000's) | (\$000's)      | (\$000's) | (\$000's) | Note |
| Revenue  |              | (\$0005)  | (\$0005)  | (\$0005)  | (\$0005)       | (\$0005)  | (\$0005)  | Note |
| User Ch  | arges        | 1         | -         | 1         | _              | -         | -         |      |
|  | 0            | 1         | -         | 1         | -              | -         | -         |      |
| Expenditures (By Ad                            | ctivity)     |           |           |           |                |           |           |      |
| Mainter  | ance         | 1,098     | 1,367     | 1,416     | 1,580          | 1,694     | 1,877     |      |
| Installat                                      | ion          | 208       | 259       | 269       | 287            | 296       | 315       |      |
| Training                                       | & Support    | 454       | 566       | 586       | 641            | 654       | 693       |      |
| System   | Development  | 133       | 165       | 171       | 201            | 203       | 216       |      |
|  |              | 1,893     | 2,357     | 2,442     | 2,708          | 2,846     | 3,101     |      |
| Net Revenue (Expe                              | nditures)    | (1,892)   | (2,357)   | (2,441)   | (2,708)        | (2,846)   | (3,101)   |      |
| Expenditures (By O                             | bject)       |           |           |           |                |           |           |      |
| Wages a  | & Benefits   | 954       | 1,107     | 1,157     | 1,271          | 1,370     | 1,478     | (1)  |
| Other O  | &M           | 939       | 1,250     | 1,285     | 1,437          | 1,477     | 1,623     | (2)  |
|  |              | 1,893     | 2,357     | 2,442     | 2,708          | 2,846     | 3,101     |      |
| <b>B</b> · · · · · · · · · · · · · · · · · · · |              |           |           |           |                |           |           |      |
| Details of Other O&                            |              | 000       | 110       |           | 171            | 105       |           |      |
|  | Services     | 200       | 418       | 414       | 471            | 435       | 557       | (3)  |
| Materia  |              | 161       | 177       | 180       | 204            | 222       | 230       | (4)  |
| Mainter  |              | 577       | 653       | 689       | 761            | 819       | 834       | (5)  |
| Utility- F                                     |              | -         | -         | -         | -              | -         | -         |      |
| Utility- P                                     |              | -         | -         | -         | -              | -         | -         |      |
| Vehicle  | 0&M          | 2         | 3         | 3         | 2              | 2         | 2         |      |
| Others   |              |           | -         | -         | -              | -         | -         |      |
|  |              | 939       | 1,250     | 1,285     | 1,437          | 1,477     | 1,623     |      |

Notes:

| (1) | Starting from July 2017, a new Radio Communications Technologist will be added                              |
|-----|---|
| (2) | The new communication infrastructure has commissioned in late 2014 and the annual maintenance cost is about |
| . , | \$202,000 from 2015 onwards and increases to \$300,000 in 2018.   |
| (3) | Communication infrastructure & Others   |
| (4) | Mostly computer hardware  |
| (5) | Mostly softeware maintenance  |

| Information Technology Performance Measures | Projected<br>2014 | Actual<br>2014 | Projected<br>2015 | Forecasted<br>2016 | Forecasted 2017 | Forecasted 2018 |
|---|-------------------|----------------|-------------------|--------------------|-----------------|-----------------|
|   |                   |                |                   |                    |                 |                 |
| Workload Indicators                         |                   |                |                   |                    |                 |                 |
| No. of IT staff                             | 8.5               | 8.5            | 9                 | 9                  | 10              | 10              |
| No. of servers                              | 89                | 87             | 113               | 97                 | 101             | 105             |
| Physical                                    | 31                | 31             | 33                | 21                 | 21              | 21              |
| Virtual                                     | 58                | 56             | 80                | 76                 | 80              | 84              |
| No. of client workstations                  | 144               | 140            | 143               | 145                | 147             | 149             |
| No. of public access workstations           | 8                 | 8              | 8                 | 8                  | 8               | 8               |
| No. of laptops                              | 47                | 43             | 49                | 52                 | 55              | 58              |
| Administration                              | 20                | 16             | 16                | 16                 | 16              | 16              |
| Elected Officials                           | 5                 | 4              | 5                 | 5                  | 5               | 5               |
| Dedicated                                   | 13                | 14             | 19                | 20                 | 21              | 22              |
| Loaners                                     | 4                 | 4              | 4                 | 4                  | 4               | 4               |
| iPads                                       | 5                 | 5              | 5                 | 7                  | 9               | 11              |
| No. of cell phones                          | 58                | 70             | 76                | 78                 | 80              | 82              |
| No. of special purpose computer systems     | 68                | 67             | 73                | 76                 | 81              | 86              |
| No. of security cameras                     | 58                | 58             | 57                | 59                 | 61              | 63              |
| No. of applications supported               | 821               | 812            | 807               | 823                | 844             | 862             |
| Desktop (core)                              | 29                | 29             | 28                | 28                 | 28              | 28              |
| Desktop (specialized)                       | 345               | 344            | 335               | 340                | 345             | 350             |
| Server / Backend                            | 195               | 195            | 192               | 197                | 202             | 207             |
| CityView                                    | 15                | 15             | 15                | 15                 | 15              | 15              |
| CityWorks                                   | 7                 | 7              | 7                 | 7                  | 7               | 7               |
| Class                                       | 16                | 16             | 16                | 16                 | 16              | 16              |
| Diamond/eEnterprise                         | 46                | 47             | 49                | 50                 | 49              | 49              |
| FDM   | 8                 | 8              | 8                 | 8                  | 8               | 8               |
| GeoWare                                     | 14                | 14             | 14                | 14                 | 14              | 14              |
| GIS   | 102               | 102            | 100               | 99                 | 104             | 109             |
| IVR   | 2                 | 2              | 2                 | 2                  | 2               | 2               |
| Web   | 21                | 22             | 31                | 39                 | 46              | 49              |
| Operating Systems                           | 11                | 11             | 10                | 8                  | 8               | 8               |
| Growth                                      | 10                |                |                   |                    |                 |                 |
| No. of work orders opened                   | 5,841             | 5,062          | 4,334             | 4,550              | 4,778           | 5,017           |
| No. of work orders closed                   | 5,779             | 5,019          | 4,586             | 4,815              | 5,056           | 5,309           |
| % of work orders closed                     | 99%               | 99%            | 106%              | 106%               | 106%            | 106%            |
| No. of web site visitors / session          | 614,123           | 660,487        | 514,149           | 539,856            | 566,849         | 595,192         |
| No. of page views                           | 12,386,634        | 12,396,368     | 1,406,222         | 1,476,533          | 1,550,359       | 1,627,877       |
|   | ,000,001          | ,,             | _,,               | _,,                | 3,000,000       |                 |

| Information Technology Performance Measures (cont'd) | Projected | Actual  | Projected | Forecasted | Forecasted | Forecasted |
|--|-----------|---------|-----------|------------|------------|------------|
|  | 2014      | 2014    | 2015      | 2016       | 2017       | 2018       |
| Efficiency Measures                                  |           |         |           |            |            |            |
| Average infrastructure cost per client device        | \$3,207   | \$2,925 | \$2,900   | \$3,744    | \$3,854    | \$3,973    |
| Average infrastructure cost per device               | n/a       | \$1,881 | \$1,794   | \$2,414    | \$2,473    | \$2,538    |
| Average support cost per client device               | \$3,669   | \$3,172 | \$3,487   | \$3,805    | \$3,928    | \$4,083    |
|  |           |         |           |            |            |            |
| Effectiveness Measures                               |           |         |           |            |            |            |
| % of users receiving updated PC                      | 25%       | 25%     | 25%       | 25%        | 25%        | 25%        |
| Web site visitors / sessions per day                 | 1,683     | 1,810   | 1,409     | 1,479      | 1,553      | 1,631      |
| Webcast sessions                                     |           |         | 3,860     | 4,053      | 4,255      | 4,468      |

# **GENERAL FUND - Corporate Services**

# FINANCIAL SERVICES DIVISION

The Financial Services Division is responsible for the utilities, accounting, and lottery licensing functions in accordance with established legislation and bylaws. The employees in this division track and report the City's revenues, expenditures, assets and liabilities. They also provide customer service and information to the public on a wide range of issues.

| Financial Services Budget                      |           |           |           |           |           |           |      |
|--|-----------|-----------|-----------|-----------|-----------|-----------|------|
|  |           |           |           | 2016      |           |           |      |
|  | 2014      | 2015      | 2015      | Budget    | 2017      | 2018      |      |
|  | Actual    | Budget    | Forecast  | Approved  | Budget    | Budget    |      |
|  | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) | Note |
| Revenue  |           |           |           |           |           |           |      |
| User Charges                                   | 203       | 186       | 568       | 557       | 557       | 557       | (1)  |
|  | 203       | 186       | 568       | 557       | 557       | 557       |      |
| Expenditures (By Activity)                     |           |           |           |           |           |           |      |
| Cash Receipts & Collections                    | 87        | 92        | 127       | 128       | 147       | 148       |      |
| Cash Management                                | 78        | 82        | 53        | 53        | 62        | 63        |      |
| Customer Invoicing & Tax notices               | 132       | 139       | 219       | 221       | 253       | 256       |      |
| Financial Analysis and Reporting               | 119       | 125       | 88        | 89        | 103       | 104       |      |
| Licensing & Permits                            | 9         | 10        | 98        | 98        | 113       | 114       |      |
| Public Information/Inquiry & Customer Service: | 47        | 49        | 176       | 178       | 204       | 207       |      |
| Vendor Payments                                | 57        | 60        | 53        | 54        | 62        | 63        |      |
|  | 529       | 557       | 814       | 821       | 944       | 956       |      |
| Net Revenue (Expenditures)                     | (326)     | (371)     | (247)     | (264)     | (387)     | (399)     |      |
| Expenditures (By Object)                       |           |           |           |           |           |           |      |
| Wages & Benefits                               | 424       | 441       | 679       | 705       | 829       | 844       | (2)  |
| Other 0&M                                      | 105       | 116       | 135       | 116       | 114       | 112       | (2)  |
|  | 529       | 557       | 814       | 821       | 944       | 956       |      |
| -  |           |           |           |           |           |           |      |
| Details of Other O&M                           |           |           |           |           |           |           |      |
| General Services                               | 19        | 26        | 26        | 26        | 26        | 26        | (3)  |
| Materials                                      | 86        | 90        | 109       | 90        | 88        | 86        | (4)  |
| Maintenance                                    | -         | -         | -         | -         | -         | -         |      |
| Utility- Fuel                                  | -         | -         | -         | -         | -         | -         |      |
| Utility- Power                                 | -         | -         | -         | -         | -         | -         |      |
| Vehicle O&M                                    | -         | -         | -         | -         | -         | -         |      |
| Others   | -         | -         | -         | -         | -         | -         |      |
|  | 105       | 116       | 135       | 116       | 114       | 112       |      |

| Notes: |   |
|--------|---|
| (1)    | In 2014 Business licence was under Corporate Services & Risk Management and starting in 2015, it is under Financial Services. |
| (2)    | Since April 2015 Customer Services Representatives have been grouped under Financial Services instead of Corporate Services & |
|        | Diale Management  |

Risk Management.(3)Collection costs

(4) Postage & printed forms



|   | Projected | Actual | Projected | Forecasted | Forecasted | Forecasted |       |
|---|-----------|--------|-----------|------------|------------|------------|-------|
| Financial Services Performance Measures       | 2014      | 2014   | 2015      | 2016       | 2017       | 2018       | Notes |
|   |           |        |           |            |            |            |       |
| Workload Indicators                           |           |        |           |            |            |            |       |
| Accounts Payable and Disbursements            |           |        |           |            |            |            |       |
| No. of accounts payable invoices processed    | 5,600     | 6,440  | 6500      | 6500       | 6500       | 6500       |       |
| No. of Visa card transactions processed       | 5,600     | 5,828  | 6000      | 6200       | 6200       | 6200       |       |
| No. of Visa card disbursements                | 12        | 12     | 12        | 12         | 12         | 12         |       |
| No. of electronic fund transfer disbursements | 2,000     | 2,072  | 2100      | 2200       | 2200       | 2200       |       |
| No. of accounts payable cheques issued        | 1,000     | 991    | 1100      | 1050       | 1050       | 1050       |       |
| Cash Receipt and Collections                  |           |        |           |            |            |            |       |
| No. of cash receipts issued                   | 52,200    | 52,686 | 52500     | 52500      | 52500      | 52500      |       |
| Customer Invoicing                            |           |        |           |            |            |            |       |
| No. of utility customer accounts              | 5,450     | 5,496  | 5550      | 5600       | 5650       | 5650       |       |
| No. of tax customer accounts                  | 5,500     | 5,472  | 5500      | 5550       | 5600       | 5600       |       |
| No. of tax certificates issued                | 600       | 710    | 650       | 650        | 650        | 650        |       |
| No. of accounts receivable invoices processed | 8,200     | 8,055  | 8200      | 8200       | 8200       | 8200       |       |
| Lottery Licensing                             |           |        |           |            |            |            |       |
| No. of lottery licences issued                | 330       | 318    | 300       | 300        | 300        | 300        |       |
|   |           |        |           |            |            |            |       |
| Efficiency Measures                           |           |        |           |            |            |            |       |
| Accounts Payable and Disbursements            |           |        |           |            |            |            |       |
| Cost per procurement transaction              |           |        |           |            |            |            |       |
| - Visa  | 3.15      | 3.21   | 2.88      | 2.92       | 3.00       | 3.08       | (1)   |
| - Electronic funds transfer                   | 3.10      | 3.10   | 3.18      | 3.24       | 3.33       | 3.33       | (1)   |
| - Cheques                                     | 4.57      | 4.79   | 4.99      | 4.81       | 4.91       | 5.02       | (1)   |
| Customer Invoicing                            |           |        |           |            |            |            |       |
| Cost to process and mail a utility invoice    | 1.67      | 1.71   | 1.91      | 1.94       | 1.98       | 2.01       |       |
| Cash conversion cycle (No. of days)           | 50        | 50     | 50        | 50         | 50         | 50         |       |

(cont'd ...)

|   | Projected | Actual | Projected | Forecasted | Forecasted | Forecasted |       |
|---|-----------|--------|-----------|------------|------------|------------|-------|
| Financial Services Performance Measures (cont'd)                      | 2014      | 2014   | 2015      | 2016       | 2017       | 2018       | Notes |
| Effectiveness Measures  |           |        |           |            |            |            |       |
| Accounts Payable and Disbursements                                    |           |        |           |            |            |            |       |
| No. of A/P invoices paid more than 30 days after statement date       | 1,200     | 1545   | 1500      | 1500       | 1500       | 1500       |       |
| Cash Management   |           |        |           |            |            |            |       |
| Average rate of return on investments                                 | 2.50%     | 2.30%  | 2.00%     | 2.00%      | 2.25%      | 2.50%      |       |
| No. of days positive cash balance                                     | 365       | 365    | 365       | 365        | 365        | 365        |       |
| Cash Receipts and Collections   |           |        |           |            |            |            |       |
| Average days revenue outstanding                                      |           |        |           |            |            |            |       |
| Tax (net 60 days)   | 120       | 118    | 120       | 120        | 120        | 120        |       |
| Utility (net 21 days)   | 40        | 39     | 40        | 40         | 40         | 40         |       |
| Other (net 30 days) - not including land sales                        | 90        | 70     | 90        | 90         | 90         | 90         |       |
| No. of utility accounts balances transferred to taxes                 | 200       | 262    | 250       | 250        | 250        | 250        |       |
|   |           |        |           |            |            |            | (2)   |
| No. of utility accounts using e-billing service                       | 1,650     | 1678   | 1750      | 1850       | 1900       | 1950       |       |
| Financial Analysis and Reporting                                      |           |        |           |            |            |            |       |
| Avg. no. of days reconciliations completed late                       | 30        | 35     | 70        | 30         | 30         | 30         |       |
| Lottery Licensing   |           |        |           |            |            |            |       |
| No. of lottery statements outstanding                                 | 20        | 26     | 20        | 20         | 20         | 20         |       |
|   |           |        |           |            |            |            |       |
| Notes:  |           |        |           |            |            |            |       |
|   |           |        |           |            |            |            |       |
| (1) Cost for disbursement only; assumes same procurement cost for all | methods.  |        |           |            |            |            |       |
| (2) The e-billing option for utitilies became available in May 2013.  |           |        |           |            |            |            |       |



#### **CORPORATE SERVICES & RISK MANAGEMENT DIVISION**

The Procurement Services Division is responsible for purchasing, insurance claims and coverage, and the operation of City Stores where the City's inventory is warehoused and managed. The insurance work involves communicating claims and coverage information between the City's insurers and the user departments. Purchasing tasks include coordinating the procurement of goods and services for City departments through the issuance of tenders, requests for proposals (RFPs), purchase orders, or inventory.

| Corporate                  | e Services & Risk Management Budget |           |           |           | 2016      |           |           |     |
|----------------------------|-------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----|
|                            |                                     | 2014      | 2015      | 2015      | Budget    | 2017      | 2018      |     |
|                            |                                     | Actual    | Budget    | Forecast  | Approved  | Budget    | Budget    |     |
|                            |                                     | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) | (\$000's) |     |
| Revenue                    |                                     |           |           |           |           |           |           |     |
|                            | User Charges                        | 463       | 469       | 113       | 113       | 113       | 113       | (1) |
|                            |                                     | 463       | 469       | 113       | 113       | 113       | 113       |     |
| Expendit                   | ures (By Activity)                  |           |           |           |           |           |           |     |
|                            | Customer Services                   | 352       | 356       | 309       | 284       | 294       | 297       |     |
|                            | Material Purchasing                 | 218       | 220       | 191       | 176       | 182       | 184       |     |
|                            | Inventory Management                | 168       | 169       | 147       | 135       | 140       | 141       |     |
|                            | Risk Management                     | 755       | 762       | 662       | 609       | 630       | 637       |     |
|                            | Common costs                        | 185       | 186       | 162       | 149       | 154       | 156       |     |
|                            |                                     | 1,678     | 1,694     | 1,470     | 1,352     | 1,400     | 1,414     |     |
| Net Revenue (Expenditures) |                                     | (1,215)   | (1,225)   | (1,358)   | (1,240)   | (1,287)   | (1,302)   |     |
| Expendit                   | ures (By Object)                    |           |           |           |           |           |           |     |
| Exponent                   | Wages & Benefits                    | 670       | 678       | 405       | 298       | 323       | 317       | (2) |
|                            | Other O&M                           | 1,008     | 1,016     | 1,066     | 1,054     | 1,076     | 1,097     | (-) |
|                            |                                     | 1,678     | 1,694     | 1,470     | 1,352     | 1,400     | 1,414     |     |
| Details c                  | of Other O&M                        |           |           |           |           |           |           |     |
| Dotano e                   | General Services                    | 83        | 97        | 122       | 106       | 108       | 110       | (3) |
|                            | Materials                           | 184       | 141       | 158       | 143       | 146       | 149       | (0) |
|                            | Maintenance                         | -         |           |           |           |           |           |     |
|                            | Utility- Fuel                       | -         | -         | -         | -         | -         | -         |     |
|                            | Utility- Power                      | -         | -         | -         | -         | -         | -         |     |
|                            | Vehicle O&M                         | 3         | 3         | 2         | 3         | 3         | 3         |     |
|                            | Others (Insurance)                  | 738       | 775       | 783       | 802       | 819       | 834       |     |
|                            | (/                                  | 1,008     | 1,016     | 1,066     | 1,054     | 1,076     | 1,097     |     |

Notes:

In 2014 Business licence was under Corporate Services & Risk Management and starting in 2015, it is under Financial Services.
Since April 2015 Customer Services Representatives have been grouped under Financial Services instead of Corporate Services &

- Risk Management.
- (3) Telephone, communications and radio licensing



| Corporate Services & Risk Management<br>Performance Measures   | Projected<br>2014   | Actual<br>2014  | Projected<br>2015 | Forecasted<br>2016 | Forecasted 2017   | Forecasted 2018     | Notes     |  |  |
|--|---------------------|-----------------|-------------------|--------------------|-------------------|---------------------|-----------|--|--|
|  |                     |                 |                   |                    |                   |                     |           |  |  |
| Workload Indicators  |                     |                 |                   |                    |                   |                     |           |  |  |
| Inventory:   | 7 400               | 7 0 7 0         | 7 5 5 0           | 7 700              | 7.000             | 7.000               |           |  |  |
| Issuances  | 7,100               | 7,670           | 7,550             | 7,700              | 7,600             | 7,800               |           |  |  |
| Inventory line items received  | 825                 | 859             | 810               | 835                | 815               | 850                 |           |  |  |
| Year-end inventory value (000s)  | 475                 | 570             | 575               | 580                | 525               | 520                 | (1) & (4) |  |  |
| Procurement:   |                     |                 |                   |                    |                   |                     |           |  |  |
| Number of purchase orders issued   | 300                 | 239             | 110               | 100                | 100               | 100                 | (5)       |  |  |
| Procurement card transactions (PCT)  | 6,900               | 6, 498          | 6,600             | 6,600              | 6,700             | 6,700               | (2)       |  |  |
| Value of PCT (000s)  | 1,750               | 1,952           | 2,400             | 2,500              | 2,550             | 2,600               | (2)       |  |  |
| Number of cards issued   | 84                  | 93              | 100               | 105                | 105               | 105                 |           |  |  |
| Risk Management:   |                     |                 |                   |                    |                   |                     |           |  |  |
| Number of insurance incidents  | 13                  | 13              | 14                | 20                 | 20                | 20                  | (3)       |  |  |
| Number of incidents turning into claims  | 6                   | 8               | 10                | 10                 | 10                | 10                  |           |  |  |
| Efficiency Measures  |                     |                 |                   |                    |                   |                     |           |  |  |
| Inventory:   |                     |                 |                   |                    |                   |                     |           |  |  |
| Annual inventory turnover  | 3.4                 | 1.5             | 1.5               | 1.5                | 1.6               | 1.7                 | (4)       |  |  |
| % of inventory line items received and stored within 2 working days  | 90%                 | 85%             | 90%               | 95%                | 95%               | 97%                 |           |  |  |
| Notes:   |                     |                 |                   |                    |                   |                     |           |  |  |
| (1) The inventory dollar will continue to increase gradually over the ne   | xt few years beca   | use of the foll | owing:            |                    |                   |                     |           |  |  |
| a) Continue to add medical supplies for Fire & Ambulance Division  | n; max/min quant    | tities to be de | termined          |                    |                   |                     |           |  |  |
| b) Completed adjusting max/min quantities for indoor inventory; r  | now working on o    | utside invento  | iry               |                    |                   |                     |           |  |  |
| c) Continue to add petroleum/oils/lubricants for mechanics; max/min quantities to be determined  |                     |                 |                   |                    |                   |                     |           |  |  |
| d) Inventory value also absorbing increases  |                     |                 |                   |                    |                   |                     |           |  |  |
| Procurement card transactions and values may increase as we move to take advantage of rebates that are based on the total value of VISA transactions |                     |                 |                   |                    |                   |                     |           |  |  |
| (3) Insurance claims are very difficult to predict. They can vary drastica   |                     | -               |                   |                    |                   |                     |           |  |  |
| (4) Turnover has decreased due to the absorption into inventory of ex  | • • •               |                 |                   |                    |                   |                     | ems       |  |  |
| will be on the books for a few years.  |                     |                 |                   |                    |                   |                     |           |  |  |
| (5) Purchase order quantities are expected to drop as transaction lim  | its on VISA cards h | nave been rais  | sed, and the att  | empt to move m     | ore spending in t | he direction of VIS | SA.       |  |  |

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